WHO IS STANTON LEASING? HOW CAN THEY INCREASE YOUR SALES?

Stanton Leasing has been in the Leasing Industry for over 20 years and is a full service leasing company with substantial niche marketing. As one of the industry's leading volume brokers, we constantly develop programs and relationships to enhance our full service objectives. We are proactive---not reactive in applying lease financing to all market segments.

With our individualized marketing programs, we constantly look for new ideas to increase sales for you, our vendors. We develop complete marketing programs for the small to middle ticket lease markets.

Stanton Leasing is committed to being the most productive service organization available for equipment vendors who are interested in increasing sales. For the last 16 years our experience has helped us specialize in strategic marketing services for our vendors and their customers. Stanton Leasing brings a wealth of experience to help make your business more competitive, effective and profitable.

The goal of Stanton Leasing is to provide customized finance options to help your customers acquire your products. We emphasize:

- 1. LOWEST "SENSIBLE LEASE" RATES: Your rates are field proven to be competitive and customer acceptable.
- 2. CO-OP MARKETING: Vendor Image is enhanced by marketing materials and lease documentation which supports your image.
- 3. SALES SUPPORT PROGRAMS: We use the most current technology to provide fast credit decisions, lease documentation, and funding.
- 4. SALES ASSISTANCE: We offer marketing and mailing material to help in sales, lease education and sales staff training.
- 5. \$75,000.00 APPLICATION ONLY: On lease transactions up to \$75,000.00 a one page application is all that is required for most established companies.
- 6. INDIVIDUAL PAYMENT PLANS: Lease payment plans can be tailored to fit your customer's needs, including 90-day deferred, Seasonal Payment, and L-50 Plan (\$50 delivers equipment valued up to \$50,000.00, with \$50 payments for the following two months followed by level payments for balance of lease term based on equipment cost.)

Stanton Leasing specializes in leases from \$2500 to \$1,000,000 terms range from two to five years. We offer true leases which are structured so that your customer has the option to purchase the equipment for either a \$1.00 or 10%/Fair Market Value. We have some of the most competitive rates in the industry, and we will hold the rate quoted to your customer for 90 days.

Stanton Leasing will secure financing for a wide range of companies, including early stage and start up companies. At Stanton Leasing our transactions are based on credit and collateral, therefore we are able to finance new as well as used equipment.

We at Stanton Leasing look forward to a long and prosperous relationship with you and your customers. If we can be of any assistance please feel free to contact us.

Sincerely yours, Stanton Leasing Imperial Valley Office

31